

52

OVERALL RISK SCORE

Grade F

6 remediation items identified. See the Management Plan on the next page for ranked action items with effort estimates.

CATEGORIES

External Posture

5 / 25

F

5/25 | email + TLS + breach

Asset Posture

19 / 25

C

3 high-outlier hosts

Network Exposure

15 / 25

D

No port data - score reflects unknown

Identity

Not assessed

Run M365 tenant audit to score

Scoring is deterministic across runs: same inputs produce identical scores. Categories scored at zero or with a "Not assessed" badge are missing input data -- run External Recon and the M365 Tenant Audit on the prospect detail page to fill them in.

Items are ranked by priority then effort. Effort buckets: Low (under 2 hours), Medium (2-8 hours), High (over 8 hours or new hardware). Critical items address active vulnerabilities; high items address policies that should be tightened soon.

HIGH	LOW	Publish an SPF record Domain pcc2k.com has no SPF TXT record. Without SPF, anyone can send mail "from" this domain - major-bank phishing vector.
HIGH	LOW	Add a DMARC TXT record pcc2k.com has no DMARC. Even with SPF + DKIM, without DMARC there's no telling receivers what to do on a fail. Start at p=none for monitoring, escalate.
HIGH	MEDIUM	TLS chain failed validation for pcc2k.com Common causes: self-signed cert on a public hostname, missing intermediate, name mismatch. Browsers + email clients refuse the connection on STS hosts.
HIGH	MEDIUM	Investigate 3 outlier devices Hosts with outlier score ≥ 3 are the lone-of-their-kind in the scan: MSAVILLEHP, 192.168.0.10, 192.168.0.1. Verify each is intentional - outliers are often forgotten servers, rogue devices, or shadow IT.
MEDIUM	LOW	Run a workbench port scan to enrich Network category Collector data alone gives ARP/ND visibility but no service banners. Run the tech-laptop Workbench (nmap-bundled) on-site to capture the port-level posture this category measures.
MEDIUM	LOW	Run the M365 tenant audit for this prospect No tenant audit has been run yet. Identity posture is the highest-leverage MSP differentiator on the cover report; without it, 25/100 of the score is missing.

12 fused assets from the most recent scan. Outlier column flags hosts that are unique within their peer set (high score = lone-of-their-kind; investigate first).

HOSTNAME	IP	OS	TYPE	VENDOR	OUT-LIER
MSAVILLEHP	192.168.0.206	Microsoft Windows 11 Pro	workstation	CE LINK LIMITED	5/5
-	192.168.0.10	-	printer	Seiko Epson Corporation	3/5
-	192.168.0.1	-	network	Ubiquiti Inc	3/5
-	192.168.25.217	-	-	Samsung Electronics Co.,Ltd	1/5
-	192.168.25.22	-	-	Roku, Inc	1/5
-	192.168.0.244	-	-	LG Innotek	1/5
-	192.168.0.42	-	-	Proxmox Server Solutions GmbH	1/5
-	192.168.25.91	-	-	AzureWave Technology Inc.	1/5
-	192.168.25.202	-	nas	Synology Incorporated	0/5
-	192.168.25.200	-	nas	Synology Incorporated	0/5
-	192.168.0.129	-	nas	Synology Incorporated	0/5
-	192.168.25.209	-	nas	Synology Incorporated	0/5